A unique solution for a unique learning experience:

How Bynder helped EF Education First to prepare for a digital-first world.
About EF Education First:

Established in 1965, EF combines language training with cultural exchange, academic achievement, and educational travel to deliver courses and programs that transform dreams into international opportunities.

Global workforce: 50,000+
Schools and offices worldwide: 612
Bynder x EF

At a glance

**Situation:** One of EF’s largest divisions, EF International Language Campuses (ILC), provides immersive language learning programs in 52 destinations around the globe. They are in the process of a digital transformation, focusing on improving efficiency and differentiating themselves from competitors.

**Challenge:** EF promotes its products using high-quality imagery and videos, which it needs to be able to deliver consistently across multiple departments and hundreds of offices and schools worldwide. Accessibility and visibility on key resources was an area for improvement that, if addressed, could increase productivity and reduce the repetition of simple tasks.

**Solution:** Bynder became EF’s ‘central source of truth’ for resources, enabling quick access and clear visibility to the right content across multiple markets and departments, while connecting with other vital tech tools—a huge leap forward for their digital transformation efforts.

**Results:** Key assets are now readily available via a self-service approach enabling various internal teams to get to market faster and eliminate duplicate photoshoots and image versions. A real time and resource saver, so EF can focus on facilitating education for those who need it most.

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98% reduction in asset duplication

10,023 assets stored

66,141 assets downloaded

8,771 assets shared
The biggest improvement is that rich media is now readily accessible for all our offices and schools worldwide, who now have the autonomy to look for what they need. Before, they were sent a PDF every quarter that would quickly become out of date.

Mike Staal
Product Owner, Lead Generation
About EF

Established in 1965, EF offers language learning programs and cultural exchange to students of all ages, with a mission to ‘open the world through education’. They have established themselves as the world leader in international education, with over 50,000 staff in 612 offices and schools globally.

EF knows that the best way to learn a language is to live it. They offer a range of academic programs that combine classroom-based learning with activities, excursions and full cultural immersion. They provide unique experiences that are personalized to every student and every age, and offer 24/7 support through a global network of staff.

One of EF’s largest divisions is EF International Language Campuses (ILC), which offers 12 languages in 52 campus destinations around the globe. Bynder’s collaboration with EF is within this division.

Situation

EF attracts a distinctive customer with a hunger to not just learn a language, but experience it too. The best way to communicate the experiences they offer is with rich media. With 612 schools and offices in more than 50 countries and over 50,000 staff and teachers, EF needed to provide open visibility on important assets and ensure they were used to their fullest potential.

“We supply a premium experience to learners because everything is organized by EF: host family, campus experience, teachers, schools, events, and experiences. That way, we don’t need to outsource to third parties, so we’re always in control of the language, curriculum, host families, campus etc.”

Prior to Bynder, access to assets was through several different platforms on a storage server with a vast array of folders and subfolders—the largest of which contained over 700,000 assets.

Ultimately, EF needed a solution that could:

1. Provide visibility into what assets exist, or need to be produced
2. Empower an intuitive, self-service approach to accessing images and videos
3. Support the digital transformation strategy through strong, secure, and straightforward integrations with other important tools and systems
Challenges

A major role within the production team is the creation of ‘offline’ assets used for marketing purposes. These include brochures, flyers, posters, and photoshoot images. In order to provide these assets to other departments, the production team would send a large PDF showcasing all new imagery available. Then, any department, office or team who needed these assets would have to request them online, through an internal ticketing system.

“The production team does several photoshoots per year. Before Bynder, the outcome was an editorial pick of pictures made available to the markets around the world in a PDF. When a request was made, the team would go through the server, find the image, crop it for them, and send. There was a clear business need to increase efficiency.”

Ultimately, the whole EF team needed to automate this process and enable wider visibility on company assets, making it easier to find and use content when it was needed for marketing activities.
“Before Bynder, there were instances where work was being duplicated—for instance the recreation of photo shoots already done, or the creation of alternative versions of assets. Sometimes there were 13 or more versions of the same picture on the server, cropped or colored differently, or duplicates in different folders.”

When new people would start on the production team, it would take them a lot of time to familiarize themselves with the server by clicking around to find things. Only the team members that had been around for a year or more knew the server well enough to actually know where assets were located.

For continued success, EF is digitizing operations to bring content to market faster, onboard new team members quicker, while competing in a digital-first world by demonstrating the premium experience they provide.
Solution

Given their large size, with departments dispersed across various specialties and regions, EF needed Bynder to promote efficiency, visibility, and connectability to other systems and tools, ultimately helping to boost digital transformation efforts across the company.

Reducing repeat work and inefficiencies

“From 700,000 pictures, we went to a little more than 10,000, removing duplicates and dispersed versions. Derivatives in Bynder are especially helpful.”

Digitally transforming with interconnected systems

“I like that Bynder integrates quite well with other solutions. Any corporate solution needs to integrate well with other tools, there is no one solution. Integrations are the future and Bynder already does this quite well”

Unifying digital processes

“All of our departments have different challenges. The Bynder experience is helping us unify, IT optimize, and establish digital processes for the entire organization.”

Boosting technology adoption and ease-of-use

“Bynder’s usability and user interface is important for adoption, especially for people that need to find things very quickly and won’t spend time looking through folders. With the filters and metaproperties, it’s quite easy to understand how to filter down to find what you need.”
Bynder x EF

How it works

- Visibility and accessibility
- Integrations and connectability
- Digital transformation
Bynder x EF

Key benefits

EF’s approach to learning languages via immersion provides an unparalleled experience for learners, but at the same time it makes things more complex: different departments working on different offerings, each with their own unique needs. With the help of Bynder, EF can better showcase their learning experience by streamlining the process, visibility, and availability of rich media used across the globe.

Streamlining rich media production
Having one central source of truth for all rich media means a smoother process for requesting, finding, and managing versions—saving time for everyone.

Visibility and self-sufficiency across markets
Providing visibility into what’s available reduces duplicate work on photoshoots and edits, enabling departments to move faster and more self-sufficiently.

Connecting to key systems for digital transformation efforts
Digitizing processes and connecting Bynder to tools like their user generated content (UGC) engine and websites is helping to create efficiencies in multiple areas.
What’s next for EF?

Optimized experiences with integrated technologies

“If you’re looking into DAM, you’re looking for digitalization. You need several systems that can talk to each other and relate. It doesn’t stop with DAM. Once you start the digital transformation journey, it’s really nice and you want more.”

Connectivity and digitization
Continuing their digital journey, EF plans to continue adding integrations with other systems in order to streamline their processes, such as connections to tools being used by the advertising, email, and website teams.
Aligning different branding across departments

“We need different materials and libraries for departments that are branded differently. It becomes less about having the images available, and more about having the system available.”

Rolling out across different markets with different branding needs
EF’s goal is to unify all markets and brands under the Bynder experience and make it digital and accessible for the entire organization.
Bynder answers the need of a lot of companies and answers it well. I’ve seen 50+ asset management tools and the vast majority don’t do it well, but get away with it because it’s still innovation. There are a lot of systems out there that aren’t innovative,–Bynder is. Bynder looks at features for integrating with other systems, realizing this is the future.

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Product Owner, Lead Generation